



## J. Greg Easter

PARTNER

Email: [geaster@easterandcavosie.com](mailto:geaster@easterandcavosie.com)

Office: (317) 574-0828

Direct: (317) 574-0851



A founding partner of the firm, Greg has over 35 years of experience as a construction lawyer, and focuses his practice on the negotiation and drafting of design and construction contracts and the arbitration and mediation of construction-related disputes. Greg is also a member of the American Arbitration Association's Panel of Neutrals, serving as an arbitrator on complex construction disputes nationwide. Greg resides in Sanibel, Florida, with his wife, Lisa, but he maintains an active practice in both Indiana and Florida, being licensed to practice law in both states.

Greg is one of only a handful of Indiana lawyers named as a "Super Lawyer" in the area of construction law by *Indianapolis Monthly* (2012-present). He was an adjunct faculty instructor teaching Construction Law and Ethics at the Purdue School of Engineering and Technology at IUPUI (2004, 2011-2014) Greg began his legal career in 1984 at the Indianapolis law firm of Dutton Kappes & Overman, where he assisted with litigation representing large contractors. Greg later became a partner in the Indianapolis law firm of Bose McKinney & Evans and was the founder and chair of the firm's construction law practice group until he left to form Easter & Cavosie in 1996.

### **Construction Experience**

Greg's focuses his practice on the negotiation and drafting of design and construction contracts and the evaluation, mediation and arbitration of construction-related disputes on all types of projects located throughout the United States - from small commercial projects to large distribution facilities and public infrastructure projects. As a member of the American Arbitration Association's Panel of Neutrals, Greg also serves as an arbitrator to determine construction-related disputes.

Greg serves a wide variety of construction industry participants including developers and private owners; publicly-owned and custom builders; contractors, construction managers, and design-builders; architects, engineers and other design professionals; specialty and other subcontractors; and material and equipment suppliers. He has successfully closed over \$2-3 billion-worth of development and construction contracts for several clients on projects located throughout the United States.

### **Education**

- Butler University  
B.S./B.A., magna cum laude, 1981
- Indiana University  
School of Law-  
Bloomington,  
Indiana., magna cum laude, 1984
- Purdue School of  
Engineering and  
Technology at IUPUI,  
Adjunct Faculty  
Instructor,  
Construction Law and  
Ethics, 2004,  
2011-2014.
- IUPUI, Adjunct Faculty  
Instructor,  
Argumentation and  
Debate, 1985-1986.

### **Admissions**

- Licensed Attorney,  
Indiana, 1984 -  
Present
- License Attorney,  
Florida, 2014-present
- United States District  
Court, Northern and  
Southern Districts,  
1984 - Present



- Since 1989, Greg has acted as primary outside construction counsel for one of the country's largest industrial REIT's - He prepared and periodically updates the client's "family" of design and construction contracts and forms, assists with the negotiation of contracts throughout the United States, and helps the client when the inevitable dispute arises.
- Since 1990, he has acted as outside Indiana counsel for a handful of the nation's largest publicly-owned residential builders - The disputes he helps resolve range from small subcontractor and homeowners claims to complex HOA and governmental issues.
- Since 2002, Greg has served as primary outside construction counsel for one of the world's largest retail mall REIT's - He developed the companies' family of design and construction contracts and forms, and assists on issues that arise on retail and mixed-use projects throughout the United States.
- Since 2003, he has represented one of the nation's largest detention equipment contractors on jail and prison projects throughout the United States.
- In 2004, Greg successfully negotiated the construction contract for the expansion of the Forum Shops at Caesar's Palace in Las Vegas, Nevada. (And the complex purchase order for the first spiral escalators installed in a mall in the United States).
- Greg provided pre-bid risk analysis for a large electrical contractor for the Lucas Oil Stadium Project in Indianapolis, Indiana.
- Since 2004, Greg has worked with some of the nations' largest health care and senior living developers on projects located throughout the Country.
- Since 2006, his practice has included the representation of several multi-family developers in some of the county's hottest housing markets.
- Between 2017 and the present, Greg has negotiated and prepared the construction contracts for many of the buildings and parking structures along the Midtown section of the Monon Trail in the Arts and Design District of Carmel, Indiana.
- During 2018, Greg negotiated the design and construction contracts for a high-end multi-family project on the River Walk in San Antonio, Texas.

## **Mediation and Arbitration**

Although Greg cut his teeth trying cases to judges and juries, he shifted his focus to the mediation and arbitration of construction -related disputes when he joined with litigation-specialist Mike Cavosie in 1996 to form Easter & Cavosie. Whether serving as an advocate for his client or neutral arbitrator to determine disputes between private parties, Greg's mediation and arbitration experience is vast:

- Greg denied recovery to a team of design professionals, and recovered over \$1 million for an owner of a fashion mall located in Los Angeles.
- Greg convinced a large university in Indiana to accept nuisance value for a \$6 million claim against his general contractor client on a university lab
- Greg successfully defended a contractor against the owner's claims of defective work, and was awarded all of his client's damages as well as arbitration fees and costs, from a 3-person arbitration panel on a library project located in Westfield, Indiana.
- Greg was able to amicably resolve the claims of 44 townhome owners against his national builder client by establishing a claims evaluation and resolution procedure that was implemented and concluded without resort to any formal dispute resolution.
- Greg obtained a sizable arbitration award for his contractor client against a project owner on a retail project located near Detroit, Michigan.
- Greg successfully negotiated a settlement of a large roofing dispute with an Owner and architect for



the benefit of his design-build client on a manufacturing project located in Columbus, Ohio. Greg assisted his multi-family developer client with the mediation of subcontractor claims on a project located in Biloxi, Mississippi.

## **Speeches & Publications**

- "Construction Law: Collecting Through Creativity." *ICLEF*, July 1990.
- "Public Works Projects, Bidding and Bid Protests." *ICLEF*, February 1992.
- "Securing Your Right to Payment: Mechanic's Liens Are Not the Only Option."
- Indiana Industrial Journal, October 1994.
- "Strategies for Avoiding Bid Statutes." *Lorman*, October 1998.
- "Strategies for Getting Paid." *Lorman*, October 1998.
- "Indiana's Public Works Statutes." *Lorman*, March 2000.
- "Key Issues in Indiana Residential Construction Law." NBI, January 2004.
- "Managing Construction Projects." *Lorman*, April 2006.
- Spoken on a wide range of construction topics at seminars sponsored by the International Council of Shopping Centers, Indiana Continuing Legal Education Forum, Lorman Education Services, the National Business Institute, the Indiana Institute of Credit Managers, the Builder's Association, and several private companies.

## **Professional Affiliations**

- ABA Forum on the Construction Industry - Member
- American Bar Association - Member
- Indiana Bar Association - Member
- American Arbitration Association - Member, Panel of Neutrals

## **Awards**

- Construction Law "Super Lawyer," Indianapolis Monthly, 2012-2020
- NCAA National Debate Finals, 1980, 1981